



# ProjectLine Solutions Inc.: Helping You Do What You Do... Better

BY TONYA LAMBERT PHOTOS LISA LANDRIE



ABOVE Derin Hildebrandt

**T**his past year has been a banner one for ProjectLine Solutions Inc. Business has more than doubled as the company established a firm customer base across Alberta, Saskatchewan, Manitoba and Ontario. Such growth has necessitated the need to establish a new branch office in Edmonton, as well as a move into a much larger head office in Saskatoon.

Partners Darrell McClarty, Derin Hildebrandt and Collin Dennison couldn't be more thrilled at the ever-growing success of the company they

founded together in 2001. Starting out as a small software development company, ProjectLine has grown into a sizeable software solutions and business consulting firm that specializes in helping small and mid-sized companies across Canada and the U.S. to manage their businesses more efficiently.

A world-class provider of business management solutions, ProjectLine has a large number of staff members who are ready and able to assist clients with all their business needs. Coming from a variety of backgrounds, from technical



to financial to business, ProjectLine's staff members have a great wealth of knowledge and expertise from which to draw to help clients from all commercial and industrial sectors, including manufacturing, distribution and field services, to overcome obstacles to business growth and expansion.

Partnered with SAP®, one of the largest software companies in the world and a pioneer in business software development, ProjectLine is a gold level certified provider of SAP Business One. It is also SAP's only Canadian partner, hosting a private cloud service with business management solutions and IT resources. In April, ProjectLine Solutions acquired the SAP Business One division of the Toronto-based firm, ACCEO Solutions Inc.

SAP Business One is a user-friendly automated solution for business management that integrates financials, sales, services, customer relationship management (CRM), enterprise resource planning (ERP), e-commerce, supply chain management (SCM), inventory and operations. Quick and easy to install, use and expand, SAP Business One can be tailored by ProjectLine to fit the unique needs of your business and is easily integrated with other technology solutions used in your organization. SAP Business One allows you to access the information you need when you need it, lessening your stress and increasing your profits.

ProjectLine and SAP Business One have helped numerous small to medium-sized companies, such as Aircom Instrumentation in Edmonton, to adapt and grow, increasing their efficiency and profitability. Aircom's director of business development explains, "SAP Business One allows our team to be more efficient by having the information we need at our fingertips. Average daily time savings across 12 users is almost one hour per day. One month after going live we calculate that over \$60,000 of our annual labour budget has already been reinvested back into higher value tasks."

This ability to help clients achieve real, tangible results fast has made ProjectLine one of the top five SAP partner companies in the country and one of their top 100 partners globally. ■



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# Do What You Do. Better.

With proven expertise in industries like yours, ProjectLine enables businesses across Canada to become more efficient, and more profitable.

We do this with technology solutions based on SAP® Business One, a software platform already chosen by over 45,000 small and midsize organizations worldwide.

Run your entire business with a single, fully integrated solution. Want to learn more?

Call us at 866.460.7765

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