



ProjectLine Referral Partner Program

ERP Software to Help Your SME Clients
Improve Financial Performance

www.projectline.ca

PROJECTLINE 
The human side of ERP

Good Software, Better Financial Management

By the end of this year, 45% of IT spending will shift to cloud-based technologies – including finance and accounting software. This means many of your clients are actively searching for new software right now.

As their financial expert, they'll likely look to you for guidance, asking questions like:

- ❓ Which software do your other clients use?
- ❓ Are we ready for Enterprise Resource Planning (ERP) software?
- ❓ What's the "best" software for businesses like ours?

We both know there's no single solution that's best for all companies. There are many options to choose from based on business need. And, in many cases, the requirements will extend beyond the walls of the finance department.

This is the natural point where you want to connect your clients with software experts who can help them find the best-fit solution.

Can you point them in the right direction?



Refer Clients to ProjectLine, Leading ERP Partner for SMEs

We sell ERP software, but we're not just a software vendor. We create an ERP experience that considers a company's culture, business needs, and most importantly, their people. That's what the human side of ERP is all about – easing the transition with the highest level of empathy, consideration and fit.

Our ERP Solutions

We want the best for our customers, just as you do. That's why we've carefully selected leading ERP platforms that allow us to meet a range of business requirements for small to mid-size companies.

ORACLE NETSUITE

NetSuite is the #1 cloud ERP system supporting over 24,000 growing companies, from start-up to enterprise. The scalable platform enables companies to see value quickly and easily adapt to changing needs.

[> Learn more](#)

SAP Business One®

SAP Business One is a powerful, yet affordable, ERP solution supporting over 65,000 growing businesses. Available on-premise or via private cloud, SAP Business One provides flexibility to meet a variety of needs.

[> Learn more](#)

We Can Do Things Other ERP Partners Can't...

Integration & Customization

When companies face challenges that can't be solved with standard ERP functionality, we have the internal IP to create powerful customizations and integrations – big and small.

[> Learn more](#)

Private Cloud ERP

As the first and longest-standing Canadian provider of private cloud hosting for SAP Business One, we offer a level of infrastructure and redundancy that small to mid-size companies can't achieve on their own.

[> Learn more](#)




Achieve a Shared Goal... Help Your SME Clients Thrive

You want to help your clients thrive financially. We can help them get there, with leading ERP software.

Value of ERP for Your Clients


-  Make faster, better decisions with visibility into business data
-  Simplify processes and boost efficiency
-  Create a platform for future growth
-  All leading to...lower operational costs and higher revenue

Value for You as a Referring Partner

-  Help your clients improve financial performance
-  Forge stronger relationships with your clients by connecting them with a trusted ERP partner
-  Get new clients referred to you (we like mutually beneficial partnerships)


Let's Work Together

We work best with like-minded people and organizations – those that want to do right by their clients. Let's connect to see what mutual opportunities exist.

 [Book a call with our team](#)

What Our Customers Look Like

-  Canadian-based
-  \$5M to \$100M in revenue
-  Industries:
 - ▶ Wholesale Distribution
 - ▶ Engineering
 - ▶ Consulting
 - ▶ Software & Tech
 - ▶ Manufacturing
 - ▶ Commercial or Industrial Service

 The human side of ERP – that's what I've experienced when partnering with ProjectLine. Our companies share the same values and grounded approach to our work. Without hesitation, when my clients are looking for an ERP solution, I'm happy to connect them to the ProjectLine team.

– Lisa Seppala
True North Implementation

